



INVESTORS IN EASTERN EUROPE GREATLY BENEFITED FROM THE EU EXPANSION



now a new opportunity arises



European integration created enormous business opportunities in Eastern Europe



**ROMANIA BECAME AN INVESTMENT
ATTRACTION CHAMPION AND
DOUBLED IT'S GDP IN 12 YEARS**



Market access

Accession to the European Union offers companies a full and barrier free access to a market of 450mln people. This factor alone attract investors to potential country members



Affordable workforce

Countries outside the EU offer investors cheaper workforce and much more flexible employment legislation



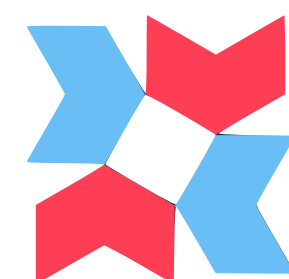
Investment incentives

EU member candidates such as Moldova offer significant incentives for industrial investors including tax cuts and special customs regimes



Industrial sites

Land lease and purchase prices at sites suitable for industrial development are considerably lower than in the neighbouring EU member countries



Moldova is planned to join the EU by 2030 and will become the second success story in the region



INVEST IN MOLDOVA: A GATEWAY TO EUROPEAN UNION INTEGRATION

● Greetings!

As the chairman of REDIA business association, I am reaching out to you with a compelling opportunity to invest in the Republic of Moldova.

Moldova has recently emerged as a candidate for accession to the European Union, with plans to join the EU by 2030. Already, substantial progress has been made towards integration, fostering a conducive environment for investments.

The tight-knit integration with the European Union not only signifies political and economic stability but also promises lucrative returns for potential investors. This integration presents dual avenues for profit: through the export of goods and services to the EU market and by capitalising on the rapid economic growth within Moldova itself.

REDIA is dedicated to facilitating investment in Moldova and stands ready to assist investors in assessing the investment potential and identifying local suppliers and partners. Our extensive network and deep-rooted connections within the Moldovan business community ensure that investors have access to the resources necessary for successful ventures.

Investing in Moldova means more than just financial gains – it signifies contributing to the development of a nation on the cusp of transformative change. We invite you to seize this opportunity and join us in shaping the future of Moldova's economy.

For further inquiries or to explore investment opportunities, please do not hesitate to contact us.

Sincerely,

ION IORDACHI

Chairman of the association

ESSENTIAL INFORMATION ABOUT MOLDOVA

EU

Key economic partner for Moldova with strong trade ties and steady investment flow



2,5mln

Population living mostly in the capital and regional centres



CHIȘINĂU

Country capital with a population of 750k, approximately the size of Oslo, Copenhagen or Helsinki



ROMANIAN

Official language, Russian is also widely spoken



FREE TRADE AGREEMENTS

European Union - DCFTA 2014

26 European member states

CIS - 2014

Kazakhstan, Uzbekistan, Azerbaijan and other members

EFTA - 2024

Norway, Iceland, Switzerland, Lichtenstein

Turkey - 2017

Major trade partner

UK - SPTCA 2017

Major trade partner

73% of Moldovan exports are delivered to EU customers



The quality of logistics improves every year

steadily enhancing efficiency and reliability in transportation and supply chain management



ROAD NETWORK

Thanks to European funding, the government annually restores hundreds of kilometres of roads, significantly reducing the delivery time for goods to the European Union border.

AIR TRANSPORT

Moldova is home to two airports: the international airport in the capital city of Chişinău and a cargo airport in northern Moldova in Mărculeşti. The latter is being used by car parts manufacturers based in the region

MARITIME LOGISTICS

Moldova controls a stretch of the Danube River, connecting it to European river transportation and Mediterranean logistics through the Giurgiuleşti Port. This terminal handles general cargo, petroleum products, grains, and containers

Workforce price remains lucrative for investors

despite consistent growth, wages remain amongst the lowest on the continent



€ 620 - average gross wage

Compared to €1,000 in the neighbouring Romania, which itself has one of the lowest wage rates in the EU

Multi-lingual workforce

Vast majority of the population speak Romanian. English is widely spoken by university graduates. It is possible to recruit speakers of Russian, Italian, French and Turkish

Flexible legislation

Moldovan work legislation remains flexible when compared to EU standards. This makes employment of foreign professionals and management of local workforce comparatively easy

SIX SPECIAL ECONOMIC ZONES FOR EXPORT ORIENTED INVESTORS

- Corporate tax-breaks and zero VAT on export oriented shipments
- Special offers for the procurement or lease of industrial properties
- Brownfield developments - road access and utility connections already available

- Simplified banking operations for export deliveries
- Customs duty breaks - import of equipment and raw materials
- On-site customs offices operating 24/7 for swift customs clearance



Ungheni zone is strategically placed

next to the EU border to offer maximum benefits



Moldova-EU border

Residential area

46,000m²

Unused area

Available for lease or purchase

Downtown

Including Ungheni engineering college

Rail cargo terminal

Chisinau - 98km

Free economic zone

RESIDENTS OF UNGHENI FREE ECONOMIC ZONE

- **EUROYARNS** Production of synthetic yarns
- **LEAR CORPORATION** Manufacturing of automotive seating
- **CIS** Cabling integration
- **CARPETA** Carpet production
- **LESTRIS** Paints and varnishes
- **ALPHA OMEGA** Production of clothing
- **SOCLEMO** Furniture assembly



GENERAL TAX & CUSTOMS RATES

are comfortable for foreign investors

- **20%**
VAT
- **0-15%**
Customs duty, no duty on imports from the EU
- **12%**
Corporate income tax
- **1-3days**
Customs clearance

RULES FOR FREE ECONOMIC ZONES

are even better

- **0%**
VAT
- **0%**
Customs duty
- **1day**
Local customs office open 24/7



REDIA

ASSOCIATION FOR INDUSTRIAL DEVELOPMENT
AND INVESTMENT IN MOLDOVA

CONSIDERING MOLDOVA AS YOUR NEW **INVESTMENT** DESTINATION?

our association is your main contact on the ground



YOUR PARTNER IN MOLDOVA



REDIA

ASSOCIATION FOR INDUSTRIAL DEVELOPMENT
AND INVESTMENT IN MOLDOVA

REDIA IS A STRONG LOCAL PARTNER FOR INDUSTRIAL INVESTORS

consultancy, land lease & procurement, construction, personnel management



Due diligence and feasibility studies

Take a look at this opportunity on the ground. Book a flight to Moldova, we'll do the rest: arrange site visits, industrial tours and meetings with local officials



Legal and tax advice

REDIA consultants offer expertise regarding local employment, environment and construction legislation as well as advice on local customs and tax regimes



Construction and development

REDIA association includes several experienced developers which specialise in construction of industrial facilities tailored to meet investors' specific request



Recruiting and staff management

REDIA connects investors with local HR services providers and helps you set up your primary team on the ground at the start of your development





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WHEN DO YOU PLAN TO VISIT MOLDOVA?

ION IORDACHI

Chairman of the association

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