



# INVESTORS IN EASTERN EUROPE GREATLY BENEFITED FROM THE EU EXPANSION



now a new opportunity arises

YOUR PARTNER IN MOLDOVA



REDIA

ASSOCIATION FOR INDUSTRIAL DEVELOPMENT AND  
INVESTMENT IN MOLDOVA



European integration created enormous business opportunities in Eastern Europe



ROMANIA BECAME AN INVESTMENT  
ATTRACTION CHAMPION AND DOUBLED IT'S  
GDP IN 12 YEARS



#### **Market access**

Accession to the European Union offers companies a full and barrier free access to a market of 450mln people. This factor alone attract investors to potential country members



#### **Affordable workforce**

Countries outside the EU offer investors cheaper workforce and much more flexible employment legislation



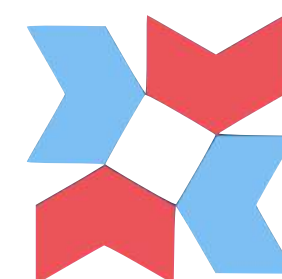
#### **Investment incentives**

EU member candidates such as Moldova offer significant incentives for industrial investors including tax cuts and special customs regimes



#### **Industrial sites**

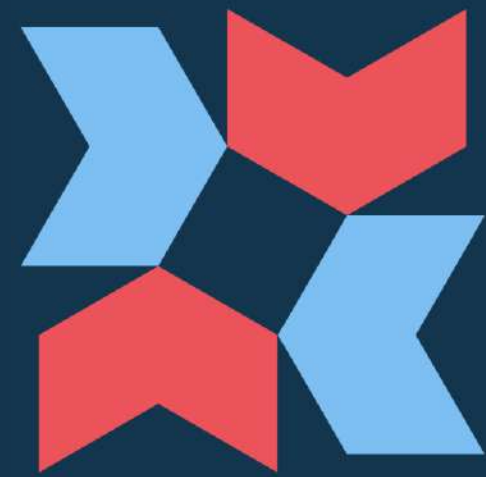
Land lease and purchase prices at sites suitable for industrial development are considerably lower than in the neighbouring EU member countries



**Moldova is planned to join the EU by 2030 and will become the second success story in the region**



# INVEST IN MOLDOVA: A GATEWAY TO EUROPEAN UNION INTEGRATION



## REDIA

ASSOCIATION FOR INDUSTRIAL  
DEVELOPMENT AND INVESTMENT  
IN MOLDOVA



Greetings!

As the team of REDIA business association, reaching out to you with a compelling opportunity to invest in the Republic of Moldova.

Moldova has recently emerged as a candidate for accession to the European Union, with plans to join the EU by 2030. Already, substantial progress has been made towards integration, fostering a conducive environment for investments.

The tight-knit integration with the European Union not only signifies political and economic stability but also promises lucrative returns for potential investors. This integration presents dual avenues for profit: through the export of goods and services to the EU market and by capitalising on the rapid economic growth within Moldova itself.

REDIA is dedicated to facilitating investment in Moldova and stands ready to assist investors in assessing the investment potential and identifying local suppliers and partners. Our extensive network and deep-rooted connections within the Moldovan business community ensure that investors have access to the resources necessary for successful ventures.

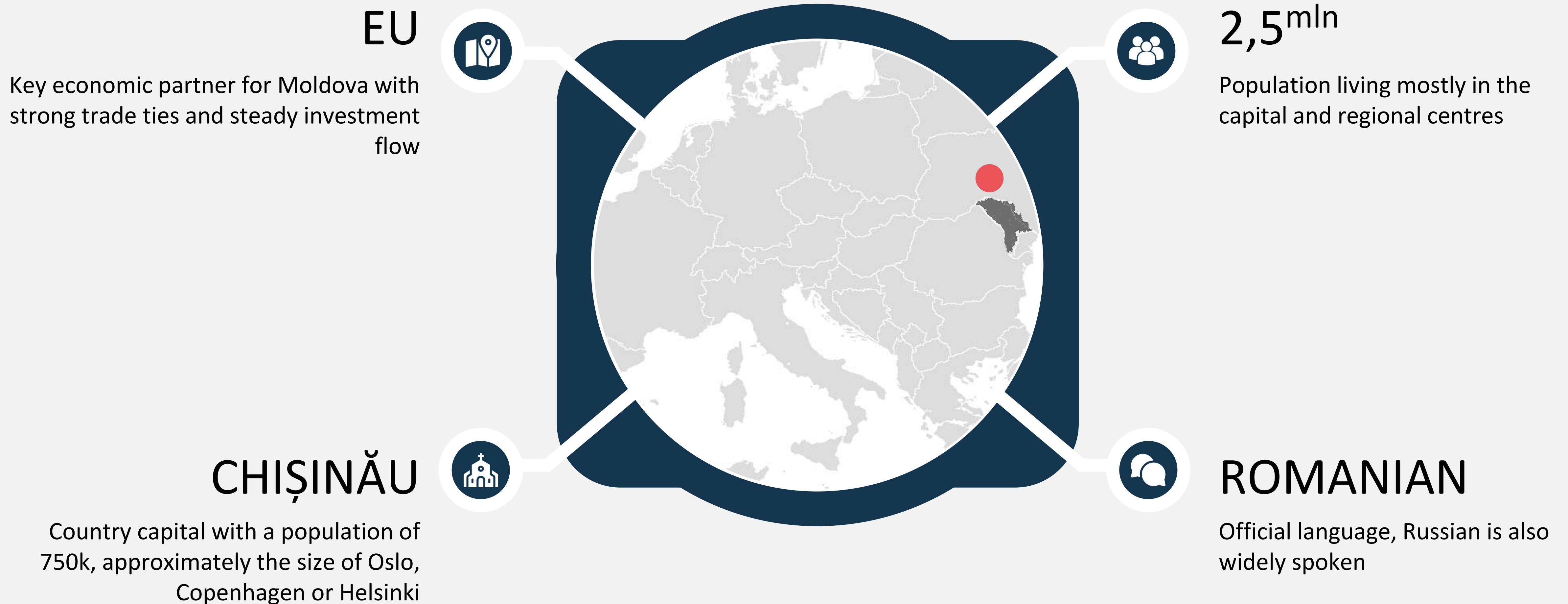
Investing in Moldova means more than just financial gains – it signifies contributing to the development of a nation on the cusp of transformative change. We invite you to seize this opportunity and join us in shaping the future of Moldova's economy.

For further inquiries or to explore investment opportunities, please do not hesitate to contact us.

Sincerely,

**REDIA TEAM**

# ESSENTIAL INFORMATION ABOUT MOLDOVA



# FREE TRADE AGREEMENTS

## European Union - DCFTA 2014

26 European member states

## CIS - 2014

Kazakhstan, Uzbekistan, Azerbaijan and other members

## EFTA - 2024

Norway, Iceland, Switzerland, Lichtenstein

## Turkey - 2017

Major trade partner

## UK - SPTCA 2017

Major trade partner

**73%** of Moldovan exports are delivered to EU customers





# The quality of logistics improves every year

steadily enhancing efficiency and reliability in transportation and supply chain management



## ROAD NETWORK

Thanks to European funding, the government annually restores hundreds of kilometres of roads, significantly reducing the delivery time for goods to the European Union border.

## AIR TRANSPORT

Moldova is home to two airports: the international airport in the capital city of Chişinău and a cargo airport in northern Moldova in Mărculeşti. The latter is being used by car parts manufacturers based in the region

## MARITIME LOGISTICS

Moldova controls a stretch of the Danube River, connecting it to European river transportation and Mediterranean logistics through the Giurgiuleşti Port. This terminal handles general cargo, petroleum products, grains, and containers



# Workforce price remains lucrative for investors

despite consistent growth, wages remain amongst the lowest on the continent



## € 620 - average gross wage

Compared to €1,000 in the neighbouring Romania, which itself has one of the lowest wage rates in the EU

## Multi-lingual workforce

Vast majority of the population speak Romanian. English is widely spoken by university graduates. It is possible to recruit speakers of Russian, Italian, French and Turkish

## Flexible legislation

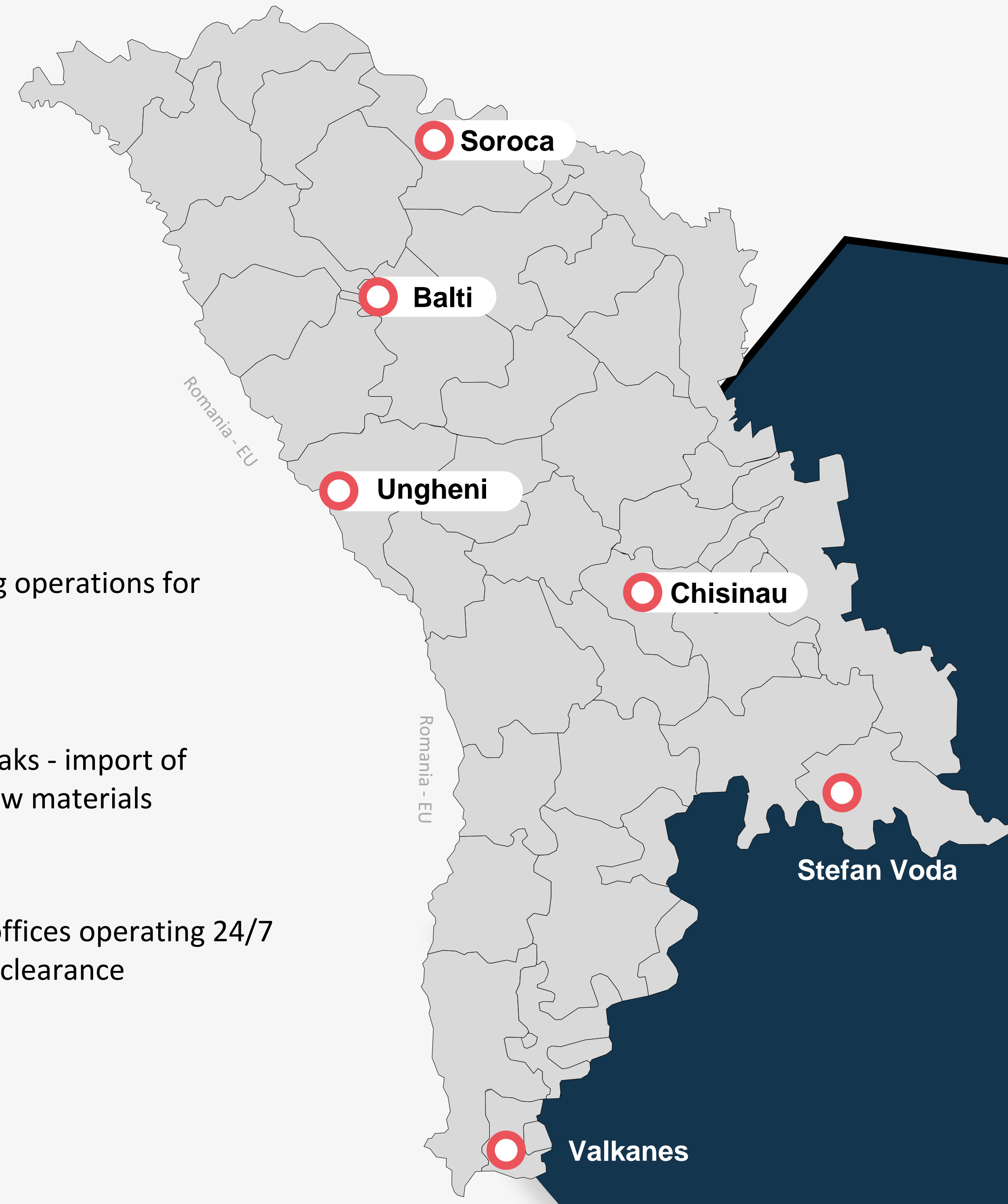
Moldovan work legislation remains flexible when compared to EU standards. This makes employment of foreign professionals and management of local workforce comparatively easy



INDUSTRIAL  
PLATFORMS

# INDUSTRIAL PLATFORMS FOR EXPORT ORIENTED INVESTORS

- State aid for investments exceeding 500 000 euros
- Simplified banking operations for export deliveries
- Special offers for the procurement or lease of industrial properties
- Customs duty breaks - import of equipment and raw materials
- Brownfield developments - road access and utility connections already available
- On-site customs offices operating 24/7 for swift customs clearance



## GENERAL TAX & CUSTOMS RATES

are comfortable for foreign investors

- **6%**  
Dividend taxes
- **12%**  
Corporate income tax
- **20%**  
VAT
- **0-15%**  
Customs duty, no duty on imports from the EU

## INCENTIVES

are even better

- **60%**  
Of the investment made is refunded
- **500 000€**  
Minimum investment value
- **Manufactory industry**
  - Electronics
  - TAFL
  - Building materials
  - Food industry
  - Farma and chemical
  - Automotive





# REDIA

ASSOCIATION FOR INDUSTRIAL DEVELOPMENT AND  
INVESTMENT IN MOLDOVA

## CONSIDERING MOLDOVA AS YOUR NEW **INVESTMENT** DESTINATION?

our association is your main contact on the ground





# REDIA IS A STRONG LOCAL PARTNER FOR INDUSTRIAL INVESTORS

consultancy, land lease & procurement, construction, personnel management



## Due diligence and feasibility studies

Take a look at this opportunity on the ground. Book a flight to Moldova, we'll do the rest: arrange site visits, industrial tours and meetings with local officials



## Legal and tax advice

REDIA consultants offer expertise regarding local employment, environment and construction legislation as well as advice on local customs and tax regimes



## Construction and development

REDIA association includes several experienced developers which specialise in construction of industrial facilities tailored to meet investors' specific request

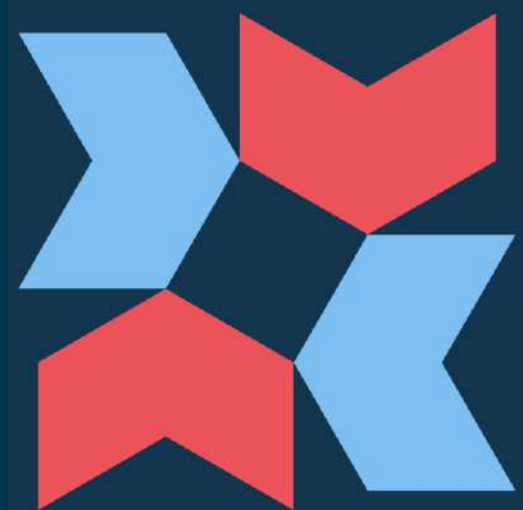


## Recruiting and staff management

REDIA connects investors with local HR services providers and helps you set up your primary team on the ground at the start of your development







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INVESTMENT IN MOLDOVA

## WHEN DO YOU PLAN TO VISIT MOLDOVA?

### ION IORDACHI

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